

CC: ALL SALES PERSONNEL

D.M.                     

T&D.                     

S.F.M.                     

S.A.M.                     

10/4/91  
1/6/15 m

PER DT OF SEPTEMBER 20, 1991

WALGREENS' DISTRICT MANAGERS-  
RJR DIVISION MANAGER RESPONSIBLE

WALGREENS' PLAN-0-GRAMS

51854 1212

JIM BROWN - 4560	713-579-9896	101	AUSTIN	E. C. NEIDEL	512-459-2295
WAYNE WORLEY - 6242	708-860-7423	001	CAD-CENTRAL	G. R. HANNON	708-617-4559
"	"	003	CAD-LOOP	W. M. HANDAL	708-617-4559
"	"	004	CAD-N. SUB	K. N. CORIN	708-617-4553
"	"	009	CAD-NORTH	R. J. GRAUER	708-617-4552
"	"	013	CAD-NW SUB	B. W. ZINS	708-617-4558
"	"	006	CAD-S. SUB	R. A. DRENON	708-617-4555
"	"	129	CAD-SOUTH CENTRAL	S. J. HOWELL	708-617-4551
"	"	005	CAD-SOUTHEAST	K. R. CRAWFORD	708-617-4557
"	"	002	CAD-SOUTHWEST	G. A. FRANKLIN	708-617-4556
"	"	007	CAD-SW SUB	I. A. SGARLATA	708-617-4560
"	"	120	CAD-W CENT SUB	D. L. HARMON	708-617-4550
"	"	102	CAD-WEST SUB	R. A. BUCICH	708-617-4554
JOHN CLERICI - 5128	408-946-9670	126	CALIFORNIA C.	R. ROBINSON	415-697-2431
"	"	058	CALIFORNIA E.	W. J. HOSE	415-697-2431
"	"	056	CALIFORNIA S.	K. P. WALGREEN	408-365-0244
"	"	057	CALIFORNIA W.	R. S. ARENSON	415-334-2020
BERNIE BECKER - 3228	513-671-8100	117 113	CINCINNATI N.	M. J. OLSON	513-385-9480
"	"	015	CINCINNATI S.	L. S. PAVEL	513-385-9480
JOHN PERKINS - 6438	515-270-8179	050	DES MOINES	W. T. GRAYSON	515-223-4644
JIM BROWN - 4560	713-579-9896	018	EAST-TEX	D. C. BEUTOW	713-973-5846
EDDIE MACIAS - 4732	915-599-1580	104	EL PASO	D. R. HOLMAN	915-595-2788
EDDIE PARKER - 2334	305-735-0140	114	FT LAUDERDALE N.	R. M. RIPAK	305-949-2231
"	"	124	FT LAUDERDALE S	PEWNY ROSS	305-739-4115
JOE BIRLIN - 2332	813-378-2944	119	FT MYERS	R. M. WOOD	813-936-3141
DAN RHODES - 6126	219-432-4933	123	FT WAYNE	H. M. MCHILLIN	219-484-8542
JIM BROWN - 4560	713-579-9896	032	HOUSTON CENT	D. P. GRAEGIN	713-973-5806
"	"	010	HOUSTON EAST	D. M. WITT	713-973-5844
"	"	020	HOUSTON NORTH	D. M. SCHMITT	713-973-5818
"	"	029	HOUSTON SOUTH	J. L. LANGRAF	713-973-5843
"	"	011	HOUSTON SW	W. G. HEIMLICH	713-973-5813
WAYNE WORLEY - 6242	708-860-7423	008	ILLIANA	L. J. SWANSON	219-759-3235
WAYNE BENNETT - 6128	309-691-4821	028 028	ILLINOIS NORTH	M. A. PALMER	309-673-0511
JIM FRASER - 6246	618-624-4200	122	ILLINOIS SOUTH	L. WEBB	217-875-5050
WAYNE WORLEY - 6242	708-860-7423	058	INDIANA	J. E. WALKER	219-759-3884
JOE DARCY - 2724	904-268-0210	116	JACKSONVILLE	E. SIEMONEIT	904-731-8058
OTIS JONES - 2436	615-690-4867	127	KNOXVILLE	P. J. ROMANS	615-637-4268
KEN HAYNER - 6542	402-333-9512	046	LINCOLN	R. J. ARNOLD	402-464-4800
DUNCAN MURLEY - 3242	502-499-1177	034	LOUISVILLE	W. D. GRIFFITH	502-456-1740
ERIC MAKI - 6332	414-549-5311	047	MADISON	J. J. SUGRUE	608-271-5600
TOM FITZIN - 1126	508-435-6965	107	MASSACHUSETTS NO.	J. J. WARD	617-890-2362
"	"	106	MASSACHUSETTS SO.	G. D. WASSON	617-890-0588
TOM MELENDY - 4340	901-362-6153	036	MEMPHIS EAST	W. M. ARNOULT	901-774-3642
"	"	111	MEMPHIS WEST	R. B. MURRAY	901-774-8818
EDDIE PARKER - 2334	305-735-0140	027	MIAMI NORTH	J. A. FRIZZELL	305-739-4115
"	"	023	MIAMI SOUTH	J. G. MORALES	305-643-2921
DAN RHODES - 6126	219-432-4933	037	MICHIANA	M. HUTCHENS	219-272-0546
ERIC MAKI - 6332	414-549-5311	043	MILWAUKEE CENTRAL	P. TOOLEY	414-783-6922
"	"	039	MILWAUKEE NORTH	R. D. STERNA	414-783-6924
"	"	038	MILWAUKEE SOUTH	M. D. FORD	414-783-6936
"	"	131	MILWAUKEE WEST	T. L. HANKINSON	414-783-6945
DAVID SMILDEN - 6326	612-941-3466	103	MINNEAPOLIS EAST	A. H. JULIN	612-542-8560
"	"	049	MINNEAPOLIS WEST	D. L. OHRT	612-542-8824
JIM RILEY - 5344	303-799-0037	042	MOUNTAIN NORTH	J. T. RULAND	303-936-4851
"	"	042	MOUNTAIN SOUTH	D. L. GLOUDEHANS	303-936-4851
ROB MORELAND - 4342	615-833-6311	035	NASHVILLE	E. E. TUMIS	615-833-4898
TOM FITZIN - 1126	508-435-6965	128	NEW HAMPSHIRE	W. R. NARR	617-890-2362
JOHN MCGEE - 4740	505-345-5357	044	NEW MEXICO NORTH	J. A. REIN	505-883-5115
"	"	130	NEW MEXICO SOUTH	R. E. HASTY	505-883-5115
ALAN JAMES - 4628	504-733-1317	032 032	NEW ORLEANS	E. L. POINDEXTER	504-834-8281
"	"	119	NEW ORLEANS SUB	K. E. ANOS	504-834-7745
KEN HAYNER - 6542	402-333-9512	055	OMAHA	G. C. CUDWORTH	402-391-5110
JIM JOHNSON - 2722	407-889-8338	109	ORLANDO CENT.	G. E. UPHAM, SR.	407-851-1066
"	"	032	ORLANDO NO.	C. H. ASHWORTH	407-851-1066
"	"	036	ORLANDO SO.	D. A. SWEGL	407-851-1066
LARY PELTON - 2328	407-795-4785	112	PALM BEACH NO.	A. H. ANAGNOSTU	305-739-4803
"	"	022	PALM BEACH SO	F. M. NOTO	305-739-2802
JIM LAWSON - 5346	602-944-0794	012	PHOENIX CENTRAL	J. F. CNOTA	602-242-4449
"	"	014	PHOENIX EAST	W. L. HUBBS	602-242-4553
"	"	118	PHOENIX WEST	B. BORGHARDT	602-242-4449
WAYNE WORLEY - 6242	708-860-7423	048	PUERTO RICO E	J. R. COLLADO, JR.	809-795-4200
WAYNE WORLEY - 6242	708-860-7423	117	PUERTO RICO W	E. MUNIZ, JR.	809-795-4200
WAYNE BENNETT - 6128	309-691-4821	054	QUAD CITIES	H. E. ZAMMINER	319-326-0878
H. J. HEINTZ - 4740	512-641-6020	018	SAN ANTONIO	G. R. PAGE	512-734-7229
TED PETERSON - 6424	314-391-7910	118 118	ST. LOUIS CENT	M. D. TOVIAN	314-837-5521
"	"	026 026	ST. LOUIS EAST	R. B. BRYANT	314-837-4127
"	"	052	ST. LOUIS WEST	J. J. LUCCHETTI	314-837-4292
JOHN BARNHARDT - 2326	813-885-4555	052	TAMPA EAST	G. E. SHELANDER	813-621-6041
"	"	132	TAMPA NORTH	KIRK WOLFRAM	813-621-6041
"	"	055	TAMPA SOUTH	J. W. FORD	813-746-8088
"	"	100	TAMPA WEST	J. A. HUNTINGTON	813-443-6204
RORY O'ROURKE - 1226	201-575-9590	108 105	TRI STATE CENT	D. A. OLSON	201-575-0711
FERRY DESCHENES - 1528	203-298-8489	128 125	TRI STATE NORTH	D. C. GRAU	203-649-9751
RORY O'ROURKE - 1226	201-575-9590	012	TRI STATE SOUTH	BRAD WASSON	201-575-0787
"	"	108 108	TRI STATE WEST	D. R. VERBURG	201-575-0711
LENEHAN - 5334	602-944-1467	045	TUCSON	M. W. GRAYAM	602-795-9345

BASIC		SEPTEMBER 1991		DEPT. NO. 1001-01 CIGARETTES				MARKETING COORDINATION DEPARTMENT					
DEPARTMENT		RESET		3 FOOT PACK RACK									
WINSTON								CAMEL					
199960	199963	199970	199961	199967	199966	199980	199981	199203	199202	199205	199219	199204	199206
BOX	KING REG	100MM FLTR	LIGHT BOX	KING LIGHT	100MM LTR	85MM ULTRA	100MM ULTRA	REGULAR	KING FLTR BX	KING FILTER	LIGHT HRD PK	KING LIGHTS	100MM LIGHTS
11212 2005	11012 2005	11412 2005	11906 2005	11112 2005	11312 2005	11706 2005	11012 2005	10112 2005	10306 2005	10212 2005	10706 2005	10412 2005	10512 2005
SALEM							VANTAGE			NOW			
199835	199837	199825	199826	199828	199840	199841	199909	199912	199910	199908	199670	199675	199676
KING FILTER	100MM	KING LIGHT	100MM LIGHT	100MM SL LT	85MM ULTRA	100MM ULTRA	KING FLT SFT	100MM LONGS	KING ULT LT	100MM UL LT	85MM FLT SFT	100MM FLTR	100MM MNTL
12012 2005	12212 2005	12412 2005	12512 2005	12612 2005	12806 2005	12912 2005	13012 2005	13112 2005	13312 2005	13512 2005	13606 2005	19012 2005	19206 2005
DORAL										MORE		PALL MALL	
199292	199293	199294	199295	199288	199291	199296	199290	199297	199298	199650	199651	199703	199706
KINGS	100MM	KING MNTL	100MM MNTL	KING ULT LT	100MM UL LT	KINGS F/FLVR	100MM F/FLV	KING FF MNTL	100MM FF MNTL	100MM FLTR	100MM MNTL	KING	100MM GOLD
15112 2005	15212 2005	15712 2005	15812 2005	255506 2005	16712 2005	16612 2005	15312 2005	14212 2005	19112 2005	15512 2005	16012 2005	06510 2005	06530 2005
MARLBORO									HERIT				
199624	199628	199641	199622	199626	199620	199645	199621	199627	199664	199636	199639	199644	199646
FLT TIP BOX	FLTR SOFT	100MM BOX	100MM	LIGHTS BOX	LIGHT	100MM LT BX	100MM LIGHT	MEN FLT SFT	KING FF BX	REGULAR	100MM LMG RB	KING ULT LT	100MM UL LT
00012 2005	00290 2005	00530 2005	00400 2005	00690 2005	00660 2005	00190 2005	00100 2005	00210 2005	01200 2005	00710 2005	00760 2005	01010 2005	01030 2005
NEWPORT							BEST VALUE						
199633	199653	199612	199658	199634	199632	199165	199166	199167	199168	199169	199171	199172	199170
KING BOX	KING SFT PK	100MM MN BX	100MM	KING LT BOX	KING LT SFT	KINGS	100MM	KING MNTL	100MM MNTL	KING F/FLVR	100MM F/FLVR	KING ULT/LT	100MM ULT LT
00399 2005	00369 2005	00649 2005	00359 2005	00349 2005	00339 2005	27312 2005	27412 2005	27512 2005	27612 2005	27106 2005	27212 2005	27012 2005	27712 2005
BENSON & HEDGES							VIRGINIA SLIMS						
199090	199093	199081	199082	199100	199101	199924	199926	199923	199925	199920	199922	199927	199928
100MM SFT RG	100MM SF MN	100MM LIGHT	100MM LT MN	100MM UL LT	100MM UL MN	100MM REG	100MM MNTL	100MM LT RG	100MM LT MN	100MM ULT LT	100MM U/L MN	100MM LT REG	100MM LT MN
00400 2005	00431 2005	00510 2005	00520 2005	01100 2005	01110 2005	00601 2005	00631 2005	00640 2005	00650 2005	01600 2005	1630 2005	01610 2005	01620 2005
CAMBRIDGE							KOOL			VICEROY		RALEIGH EXTRA	
199183	199182	199184	199181	199189	199180	199534	199528	199530	199532	199913	199906	199710	199713
KING F/FLVR	100MM F/FLV	KING LIGHT	100MM LIGHT	LT 100 MNTL	100 ULT LT	KING BOX	KINGS	100MM	KING MILD	KING	100MM	KING	100MM
00860 2005	00800 2005	01420 2005	01440 2005	01450 2005	00370 2005	00110 2005	00120 2005	00125 2005	00127 2005	00160 2005	00264 2005	01040 2005	01041 2005
KENT						TRUE		PARLIMENT		BUCKS		ALPINE LIGHT	EVE FILTER
199503	199504	199495	199497	199499	199500	199900	199901	199730	199720	199660	199661	199023	199335
KINGS	100MM FLTR	GOLDEN LTR	100MM GO LT	III KING	III 100MM	KING FLTR	100MM FLTR	LT SFT PK	100MM LIGHT	KING REG	KING LIGHT	100MM MNTL	100MM LT MN
00439 2005	00429 2005	00519 2005	00539 2005	00169 2005	00179 2005	00279 2005	00289 2005	00040 2005	00500 2005	01220 2005	01260 2005	00950 2005	12936 2005
L & M	CHESTFIELD	LUCKY STRIKE	CARLTON				TAREYTON		CAPRI	MONTCLAIR			
199545	199245	199603	199210	199214	199215	199216	199903	199907	199207	199601	199600	199602	199607
KING FILTER	REG	REGULAR	FILTER	100MM BOX	100MM	100MM MNTL	85MM FLT RB	100MM FLTR	100MM BOX	100MM FF	100MM LIGHT	100MM MNTL	ULT LT 100MM
15342 2005	11342 2005	04510 2005	02020 2005	02030 2005	02070 2005	02060 2005	07520 2005	07530 2005	00163 2005	05553 2005	05563 2005	05573 2005	05590 2005
PYRAMID			BRISTOL				LOCAL OPTION						
199756	199759	199760	199274	199275	199270	199272							
KING FLT LT	100MM LIGHT	100MM UL LT	KING F/FLVR	100MM F/FLV	KING LT REG	100MM LT RG							
40142 2005	40242 2005	40442 2005	02320 2005	02330 2005	02220 2005	02240 2005							
* DENOTES NEW ITEMS ADDED TO RESET												PAGE 1 OF 1	

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BASIC		SEPTEMBER 1991		DEPT. NO. 1001-02 CIGARETTES				MARKETING COORDINATION DEPARTMENT	
DEPARTMENT		RESET		6 FOOT PACK RACK (FIRST 3 FEET)					
WINSTON									
199960	199963	199970	199961	199967	199966	199968	199981		
BOX 11212 200S	KING REGULAR 11012 200S	100MM FILTER 11412 200S	LIGHT BOX 11906 200S	KING LIGHT 11112 200S	100MM LIGHTS 11312 200S	85MM ULTRA 11706 200S	100MM ULTRA 11812 200S		
CAMEL									
199203	199202	199205	199219	199204	199206	199226	199229	199227	
REGULAR 10112 200S	KING FILTER BOX 10306 200S	KING FILTER 10212 200S	LIGHTS HARD PACK 10706 200S	KING LIGHTS 10412 200S	100MM LIGHTS 10512 200S	UL/LT KING BX 21512 200S	UL/LT KING SF 200S	UL/LT 100MM BX 21212 200	
SALEM									
199835	199837	199825	199826	199827	199828	199840	199841		
KING FILTER 12012 200S	100MM 12212 200S	KING LIGHT 12412 200S	100MM LIGHT 12512 200S	100MM LT MN BX 17206	100MM BLN LT 12612 200S	85MM ULTRA 12806 200S	100MM ULTRA 12912 200S		
VANTAGE					NOV				
199909	199912	199910	199908	199911	199670	199675	199676		
KING FLT SFT 13012 200S	100MM LONGS 13112 200S	KING ULT LIGHT 13312 200S	100MM UL/LT 13512 200S	KING FLT MN 13206 200S	85MM FLT SF 13606 200S	100MM FILTER 19012 200S	100MM MENTHOL 19206 200S		
MARLBORO									
199624	199620	199659	199657	199641	199622				
FILT TIP BOX 00012 200S	FILTER SOFT 00250 200S	KING MEDIUM BOX 200S	KING MEDIUM SOFT 200S	100MM BOX 00530 200S	100MM 00480 200S				
MARLBORO									
199626	199620	199645	199621	199627	199623	199625			
LIGHTS BOX 00690 200S	LIGHT 00660 200S	100MM LT BOX 00190 200S	100MM LIGHT 00180 200S		MEN FLTR SFT 00210 200S	MENTHOL LT BX 01590 200S	100 MM LT BX 01560 200S		
NEWPORT					TRUE				
199633	199653	199612	199658	199634	199632	199900	199901	199895	199902
KING BOX 00309 200S	KING SFT PK 00369 200S	100MM MN BX 00649 200S	100MM 00359 200S	KING LT MN BX 00349	KING LT SOFT 00339 200S	KING FILTER 00279 200S	100MM FILTER 00209 200S	KING FLT MNTH 00269 200S	100MM FLT MN 00299 200S
BENSON & HEDGES							PARLIAMENT		
199095	199090	199093	199081	199082	199100	199101	199726	199730	199720
100MM BOX RG 00416 200S	100MM SF RG 00400 200S	100MM SF MN 00431 200S	100MM LIGHT 00510 200S	100MM LT MN 00520 200S	100MM ULT LT 01100 200S	100MM ULT MN 01110 200S	LT FLIP TOP 00050 200S	LT SFT PACK 00040 200S	100MM LIGHT 00500 200S
HERIT									
199664	199636	199639	199642	199644	199643	199646	199638	199665	199647
KING FF BOX 01200 200S	REGULAR 00710 200S	100MM LONGS REG 00760 200S	KING UL/LT BX 01800 200S	KING UL/LIGHT 01010 200S	100MM UL/LT BX 01030	100MM UL/LT 01030 200S	MENTHOL 00720 200S	UL 85MM LT M 01026 200S	100MM UL/LT MN 01040 200
VIRGINIA SLIMS									SARATOGA
199924	199926	199923	199925	199606	199920	199922	199927	199928	199049
100MM REGULAR 00601 200S	100MM MENTHOL 00631 200S	100MM LT REG 00640 200S	100MM LT MN 00650 200S	SUPER SLIM MN 2110 200S	100MM UL/LT 01600 200S	100MM UL/LT MN 1630 200S	120MM LT REG 01610 200S	120MM LT MEN 01620 200S	120MM REGULAR 00000 200S
* DENOTES NEW ITEMS ADDED TO RESET								PAGE 1 OF 2	

BASIC		SEPTEMBER 1991		DEPT. NO. 1001-82 CIGARETTES						MARKETING COORDINATION DEPARTMENT				
DEPARTMENT		RESET		6 FOOT PACK RACK (LAST 3 FEET)										
DORAL														
199296	199298	199292		199293		199288		199291		199297	199298	199294	199295	
KINGS F/FLVR 16612 2005	100MM F/FLV 15312 2005	KINGS 15112 2005		100MM 15212 2005		KING UL LT 253306 2005		100MM ULT LT 16712 2005		KNG FF MTH 14212 2005	100MM F/F MTH 19112 2005	KING MENTHOL 15712 2005	100MM MENTHOL 15812 2005	
BEST VALUE												MAGNA		
199169	199171	199165		199166		199172		199170		199167	199168	199610		
KING F/FLVR 27106 2005	100MM F/FLV 27212 2005	KINGS 27312 2005		100MM 27412 2005		KNG UL/LT 27812 2005		100MM UL/LT 27712 2005		KING MENTHOL 27512 2005	100MM MTH 27612 2005	KING FULL FLVR 16806 2005		
CAMBRIDGE										ALPINE				
199183	199182	199184		199181		199187		199189		199188	199020	199021	199022	199023
KING F/FLVR 00860 2005	100MM F/FLV 00880 2005	KING LIGHT 61420 2005		100MM LIGHT 01440 2005		KNG LGHT MTH 1430 2005		LT 100 MTH 01430 2005		100 ULTRA LT 00370 2005	KNG MTHL FF 00920 2005	100MM MTH FF 00930 2005	KNG MTHL LT 00940 2005	100MM MTH LT 00950 2005
BUCKS		BRISTOL								RALEIGH				
199660	199661	199277	199274	199275	199278	199272	199276	199271	199273	199710	199713	199711	199714	
KING REG 01220 2005	KING LIGHT 01260 2005	KNG NON FLT 02340 2005	KNG F/FL RG 02320 2005	100MM FF RG 02330 2005	KING LT REG 02220 2005	100MM LT RG 02240 2005	100MM UL LT 02350 2005	KNG LT MTH 02230 2005	100MM LT MTH 02250 2005	EXTRA KING 01640 2005	EXTRA 100MM 01041 2005	EXTRA KING LT 01043 2005	EXTRA 100MM LT 01044 2005	
BULL DURHAM		VICEROY			RICHLAND		PYRAMID							
199662	199663	199913	199906	199917	199796	199799	199757	199780	199782	199756	199759	199760	199761	
KING FLT BX 01500 2005	KING LT BOX 2005	KING 00160 2005	100MM 00264 2005	100MM LIGHT 00181 2005	KINGS REG 00191 2005	100MM REG 00192 2005	KNG NON-FLT 40542 2005	KNG FF FLTR 403420 2005	100MM FF 404420 2005	KING FLTR LT 40142 2005	100MM LIGHT 40242 2005	100MM ULT LT 40442 2005	100MM FL L/MH 40342 2005	
LUCKY STRIKE	PALL MALL		TAREYTON		MALIBU		MONTCLAIR					MISTY		
199603	199703	199706	199903	199907	199610	199604	199601	199603	199600	199607	199602	199809	199891	
REGULAR 04510 2005	KING 06310 2005	100MM GOLD 06530 2005	85MM FLT KG 07320 2005	100MM FLTR 07530 2005	100MM LIGHT 05819 2005	FLTR KING 05400 2005	100MM FF 05533 2005	KING LIGHT 05410 2005	100MM LIGHT 05563 2005	ULT LT 100MM 05590 2005	100MM MTH 05573 2005	100MM LIGHT 05100 2005	100MM LT MTH 05200 2005	
KENT												OLD GOLD	L & M	
199503	199504		199495		199497		199499		199500		199673	199545		
KINGS 00439 2005	100MM FILTER 00429 2005		GOLDEN LIGHTS 00519 2005		100MM B/LGHT 00539 2005		III KINGS 00169 2005		III 100MM 00179 2005		KING FILTER 32040 2005	KING FILTER 15342 2005		
KOOL											BELAIR	CAPRI		
199534	199528			199530		199532		199525		199060	199207	199208		
KING BOX 00110 2005	KINGS 00120 2005			100MM 00125 2005		KING MILD 00127 2005		100MM MILD 00128 2005		KING 00110 2005	100MM BOX 00163 2005	100MM MTH BOX 00164 2005		
CENTURY	CARLTON				RALEIGH	CHESTFIELD	LOCAL OPTION							
199237	199210	199214	199215	199216	199000	199245								
100MM FLTR 14924 2005	FILTER 02020 2005	100MM BOX 02030 2005	100MM 02070 2005	100MM MTHL 02080 2005	KNG FLTR/TP 00140 2005	REG 11342 2005								
CENTURY	MORE			CARLTON	EVE		LOCAL OPTION							
199234	199650		199651	199217	199353	199357								
100MM LIGHTS 150240 2005	120MM FILTER 15512 2005		120MM MTHL 16012 2005	120MM REGULAR 02102 2005	120MM FL LT M 12936 2005	120MM UL/LT M 12736 2005								
* DENOTES NEW ITEMS ADDED TO RESET												PAGE 2 OF 2		

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BASIC		SEPTEMBER 1991		DEPT. NO. 1002-01 CIGARETTES - CARTONS				MARKETING COORDINATION DEPARTMENT	
DEPARTMENT		RESET		3 FOOT WALL					
BEST VALUE				MARLBORO					
199166 100MM 27412 2005	199168 100MM MENTHOL 27612 2005	199171 100MM F/FLVR 27212 2005	199170 100MM UL/LT 27712 2005	199624 FILT TIP BOX 00012 2005	199620 FILTER SOFT 00290 2005	199659 KING MEDIUM BOX 2005	199657 KING MEDIUM SOFT 2005	199641 100MM BOX 00530 2005	
				N-32 10"					
MARLBORO				WINSTON					
199622 100MM 00490 2005	199626 LIGHTS BOX 00690 2005	199620 LIGHT 00660 2005	199645 100MM LT BOX 00190 2005	199621 100MM LIGHT BOX 00180 2005	199960 BOX 11212 2005	199963 KING REGULAR 11012 2005	199970 100MM FILTER 11412 2005	199967 KING LIGHT 11112 2005	
				N-26 10"					
WINSTON	CAMEL			SALEM					
199966 100MM LIGHTS 11312 2005	199203 REGULAR 10112 2005	199205 KING FILTER 10212 2005	199204 KING LIGHTS 10412 2005	199835 KING FILTER 12012 2005	199837 100MM 12212 2005	199825 KING LIGHT 12412 2005	199826 100MM LIGHT 12512 2005	199828 100MM BLIN LT 12612 2005	
				N-20 9-1/2"					
SALEM	KOOL		NOV	NEWPORT			DORAL		
199841 100MM ULTRA 12912 2005	199520 KINGS 00120 2005	199530 100MM 00125 2005	199675 100MM FILTER 19012 2005	199633 KING BOX 00309 2005	199653 KING SOFT PACK 00369 2005	199650 100MM 00359 2005	199292 KINGS 15112 2005	199293 100MM 15212 2005	
				N-14 9-1/2"					
DORAL				VANTAGE			BENSON & HEDGES		
199295 100MM MENTHOL 15012 2005	199291 100MM UL/LT 16712 2005	199296 KINGS F/FLAVOR 16612 2005	199290 100MM F/FLVR 15312 2005	199909 KING FLT SFT 13012 2005	199912 100MM LONGS 13112 2005	199900 100MM UL/LIGHT 13512 2005	199900 100MM SFT RG 00400 2005	199993 100MM SFT WH 00431 2005	
				N-8 9-1/2"					
BENSON & HEDGES	PALL MALL	MERIT			CAMBRIDGE			CARLTON	
199100 100MM ULT LT 01100 2005	199703 KING 06510 2005	199636 REGULAR 00710 2005	199639 100MM LNS REG 00760 2005	199644 KING UL/LIGHT 01010 2005	199101 100MM LIGHT 01440 2005	199100 100 ULTRA LT 00370 2005	199102 100MM F/FLVR 00800 2005	199215 100MM 02070 2005	
				N-1 BASE					
* DENOTES NEW ITEMS ADDED TO RESET							PAGE OF		

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BASIC		SEPTEMBER 1991		DEPT. NO. 1002-02 CIGARETTES - CARTONS												MARKETING COORDINATION DEPARTMENT		
DEPARTMENT		RESET		6 FOOT WALL														
BEST VALUE					MARLBORO										WINSTON			
199165	199166	199169	199171	199170	199624	199628	199659	199657	199641	199622	199626	199620	199645	199621	199960	199963	199970	199967
KINGS 27312 200S	100MM 27412 200S	KING F/FLVR 27106 200S	100MM F/FLV 27212 200S	100MM U/LT 27712 200S	FLT TIP BX 00012 200S	FLTR SFT 00290 200S	KING MED BOX 200S	KING MED SOFT 200S	100MM BOX 00530 200S	100MM 00480 200S	LTS BOX 00690 200S	LIGHT 00660 200S	100MM LT BX 00190 200S	100MM LT 00180 200S	BOX 11212 200S	KING REGULAR 11012 200S	100MM FILTER 11412 200S	KING LIGHT 11112 200S
WINSTON					CAMEL				SALEM						KOOL			
199966	199980	199981	199203	199202	199205	199219	199204	199835	199837	199825	199826	199828	199840	199841	199534	199528	199530	199532
100MM LIGHTS 11312 200S	85MM ULT 11706 200S	100MM ULT 11812 200S	REGULAR 10112 200S	KING FLT BX 10306 200S	KING FLTR 10212 200S	LTS HD PK 10706 200S	KING LTS 10412 200S	KING FLTR 12012 200S	100MM 12212 200S	KING LT 12412 200S	100MM LT 12512 200S	100MM SL LT 12612 200S	85MM ULT 12006 200S	100MM ULT 12912 200S	KING BOX 00110 200S	KINGS 00120 200S	100MM 00125 200S	KING MILD 00127 200S
NOM		NEWPORT				DORAL								VANTAGE				
199675	199676	199633	199653	199612	199650	199292	199293	199294	199295	199288	199291	199296	199290	199909	199912	199910	199908	
100MM FILTER 19012 200S	100MM MNTL 19206 200S	KING BOX 00309 200S	KING SOFT PK 00369 200S	100MM HW BOX 00649 200S	100MM 00359 200S	KINGS 15112 200S	100MM 15212 200S	KING MENTHOL 15712 200S	100MM MNTL 15812 200S	KING UL LT 253506 200S	100MM UL LT 16712 200S	KINGS F/FLVR 16612 200S	100MM F/FLVR 15312 200S	KING FLT SFT 13012 200S	100MM LONGS 13112 200S	KING UL LT 13312 200S	100MM UL LT 13512 200S	
BENSON & HEDGES					PALL MALL			LUCKY STRIKE	MERIT					VIRGINIA SLIMS				
199090	199093	199081	199082	199100	199101	199703	199706	199603	199664	199636	199639	199644	199646	199924	199926	199923	199925	
100MM SFT RS 00400 200S	100MM SFT HW 00431 200S	100MM LIGHT 00510 200S	100MM LT HW 00520 200S	100MM UL LT 01100 200S	100MM U/LT M 01110 200S	KING 06510 200S	100MM GOLD 06530 200S	REGULAR 04510 200S	KING FF BOX 01200 200S	REGULAR 00710 200S	100MM LG RS 00750 200S	KING UL/LT 01010 200S	100MM UL/LT 01030 200S	100MM REGULAR 00601 200S	100MM MNTL 00631 200S	100MM LT REG 00640 200S	100MM LT HW 00650 200S	
VIRGINIA SLIMS		KENT				CAMBRIDGE						CARLTON			TRUE			
199927	199920	199503	199504	199495	199499	199500	199104	199101	199100	199109	199103	199102	199210	199214	199215	199900	199901	
120MM LT REG 01610 200S	100MM UL/LT 01600 200S	KINGS 00439 200S	100MM FILTER 00429 200S	GOLD LIGHTS 00519 200S	III KING 00169 200S	III 100MM 00179 200S	KING LIGHT 61420 200S	100MM LIGHT 01440 200S	100 ULT LT 00370 200S	LT 100 MNTL 01450 200S	KING F/FLVR 00860 200S	100MM F/FLVR 00800 200S	FILTER 02020 200S	100MM BOX 02030 200S	100MM 02070 200S	KING FILTER 00279 200S	100MM FILTER 00289 200S	
TAREYTON		PARLIMENT		VICEROY		PYRAMID		MONTCLAIR		BUCKS	MORE		BRISTOL					
199903	199907	199726	199720	199913	199906	199759	199760	199681	199680	199660	199650	199651	199274	199275	199270	199272		
85MM FLT KING 07520 200S	100MM FLTR 07530 200S	LT FLIP TOP 00050 200S	100MM LIGHT 00500 200S	KING 00160 200S	100MM 00264 200S	100MM LIGHT 00242 200S	100MM UL/LT 00442 200S	100MM FF 05533 200S	100MM LIGHT 05563 200S	KING REG 01220 200S	120MM FILTER 15512 200S	120MM MENTHOL 16012 200S	KING F/FL REG 02320 200S	100MM F/F RS 02330 200S	KING LT REG 02220 200S	100MM LT REG 02240 200S		
8121 95815																		
* DENOTES NEW ITEMS ADDED TO RESET																		
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BASIC	SEPTEMBER 1991	DEPT. NO. 1002-04 CIGARETTES - CARTONS	51854 1220		MARKETING COORDINATION DEPARTMENT
			12 FOOT WALL (FIRST 6 FEET)		
BEST VALUE					
199165	199166	199167	199168	199169	199171
KINGS 27/312 2005	100MM 27/412 2005	KING MENTHOL 100MM MINTL 27/512 2005	KING F/FLWR 27/106 2005	100MM F/FLWR 27/212 2005	KING UL/LT 27/612 2005
CAMEL					
199226	199206	199204	199219	199205	199202
BOX 11/212 2005	KING REGULAR 11/012 2005	100MM FILTER LIGHT BOX 11/412 2005	100MM FILTER LIGHT BOX 11/906 2005	100MM LTR 11/706 2005	100MM UL/LT 11/012 2005
199203	199270	199261	199267	199266	199268
199266	199266	199266	199266	199266	199266
WINSTON					
199203	199203	199203	199203	199203	199203
100MM FTR BX KING FTR 10/212 2005	100MM FTR BX KING FTR 10/212 2005	100MM FTR BX KING FTR 10/212 2005	100MM FTR BX KING FTR 10/212 2005	100MM FTR BX KING FTR 10/212 2005	100MM FTR BX KING FTR 10/212 2005
DORAL					
199291	199288	199295	199294	199294	199293
KINGS F/FL 16/612 2005	100MM UL/LT 16/712 2005	100MM MENTHOL KING UL/LT 15/812 2005	100MM MENTHOL KING UL/LT 15/712 2005	100MM MENTHOL KING UL/LT 15/712 2005	100MM MENTHOL KING UL/LT 15/712 2005
NEWPORT					
199634	199633	199633	199634	199634	199634
100MM M BOX 100MM	100MM M BOX 100MM	100MM M BOX 100MM	100MM M BOX 100MM	100MM M BOX 100MM	100MM M BOX 100MM
199634	199634	199634	199634	199634	199634
MERIT					
199634	199634	199634	199634	199634	199634
100MM UL/LT 100MM UL/LT	100MM UL/LT 100MM UL/LT	100MM UL/LT 100MM UL/LT	100MM UL/LT 100MM UL/LT	100MM UL/LT 100MM UL/LT	100MM UL/LT 100MM UL/LT
OLD GOLD					
199645	199644	199644	199644	199644	199644
KING FILTER RES 11/242 2005	KING FF BOX 10/200 2005	100MM LBS RS KING UL/LT BOX 10/800 2005	100MM LBS RS KING UL/LT BOX 10/800 2005	100MM LBS RS KING UL/LT BOX 10/800 2005	100MM LBS RS KING UL/LT BOX 10/800 2005
199645	199644	199644	199644	199644	199644
CARLTON					
199210	199214	199215	199216	199217	199217
100MM BOX 100MM	100MM BOX 100MM	100MM MENTHOL 100MM MENTHOL	100MM MENTHOL 100MM MENTHOL	100MM MENTHOL 100MM MENTHOL	100MM MENTHOL 100MM MENTHOL
199210	199214	199215	199216	199217	199217
TRUE					
199634	199634	199634	199634	199634	199634
100MM FTR MEN 100MM FTR MEN	100MM FTR MEN 100MM FTR MEN	100MM FTR MEN 100MM FTR MEN	100MM FTR MEN 100MM FTR MEN	100MM FTR MEN 100MM FTR MEN	100MM FTR MEN 100MM FTR MEN
TAREYTON					
199726	199726	199726	199726	199726	199726
100MM FTR 100MM FTR	100MM FTR 100MM FTR	100MM FTR 100MM FTR	100MM FTR 100MM FTR	100MM FTR 100MM FTR	100MM FTR 100MM FTR
PARLIMENT					
199726	199726	199726	199726	199726	199726
100MM FTR 100MM FTR	100MM FTR 100MM FTR	100MM FTR 100MM FTR	100MM FTR 100MM FTR	100MM FTR 100MM FTR	100MM FTR 100MM FTR
MISTY					
199913	199913	199913	199913	199913	199913
100MM KING 100MM KING	100MM KING 100MM KING	100MM KING 100MM KING	100MM KING 100MM KING	100MM KING 100MM KING	100MM KING 100MM KING
VICEROY					
199913	199913	199913	199913	199913	199913
100MM KING 100MM KING	100MM KING 100MM KING	100MM KING 100MM KING	100MM KING 100MM KING	100MM KING 100MM KING	100MM KING 100MM KING
BUCKS					
199661	199661	199661	199661	199661	199661
KING LIGHT 100MM LIGHT	KING LIGHT 100MM LIGHT	KING LIGHT 100MM LIGHT	KING LIGHT 100MM LIGHT	KING LIGHT 100MM LIGHT	KING LIGHT 100MM LIGHT
199661	199661	199661	199661	199661	199661
ALPINE					
199622	199622	199622	199622	199622	199622
100MM MINTL FF 100MM MINTL FF	100MM MINTL FF 100MM MINTL FF	100MM MINTL FF 100MM MINTL FF	100MM MINTL FF 100MM MINTL FF	100MM MINTL FF 100MM MINTL FF	100MM MINTL FF 100MM MINTL FF
CAPRI					
199208	199208	199208	199208	199208	199208
100MM MINTL BX 100MM MINTL BX	100MM MINTL BX 100MM MINTL BX	100MM MINTL BX 100MM MINTL BX	100MM MINTL BX 100MM MINTL BX	100MM MINTL BX 100MM MINTL BX	100MM MINTL BX 100MM MINTL BX
EVE					
199630	199630	199630	199630	199630	199630
120MM U/LT M 120MM U/LT M	120MM U/LT M 120MM U/LT M	120MM U/LT M 120MM U/LT M	120MM U/LT M 120MM U/LT M	120MM U/LT M 120MM U/LT M	120MM U/LT M 120MM U/LT M
MORE					
199630	199630	199630	199630	199630	199630
120MM MINTL 120MM MINTL	120MM MINTL 120MM MINTL	120MM MINTL 120MM MINTL	120MM MINTL 120MM MINTL	120MM MINTL 120MM MINTL	120MM MINTL 120MM MINTL
* DENOTES NEW ITEMS ADDED TO RESET					
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BASIC	SEPTEMBER 1991	DEPT. NO. 1002-04 CIGARETTES - CARTONS	51854 1221	MARKETING COORDINATION DEPARTMENT
DEPARTMENT	RESET	12 FOOT WALL (LAST 6 FEET)		
MARLBORO				
199628 FILTER SOFT 00290 200S	199659 KING MEDIUM BOX 200S	199657 KING MEDIUM SOFT 200S	199641 100MM BOX 00530 200S	199622 100MM 00400 200S
			199626 LIGHTS BOX 00690 200S	199620 LIGHT 00660 200S
				199645 100MM LT BX 00190 200S
				199621 100MM LIGHT 00100 200S
				199627 MEN FLTR SFT 00210 200S
				199623 MNTL LT BOX 01590 200S
				199625 100 MM LT BX 01560 200S
N-32 10"				
CAMEL		SALEM		
199229 ULTRA LT KING SOFT 200S	199227 UL LT 100MM BX 21212 200	199235 KING FILTER 12012 200S	199237 100MM 12212 200S	199225 KING LIGHT 12412 200S
				199226 100MM LIGHT 12512 200S
				199228 100MM SLN LT 12612 200S
				199227 100MM LT MN BX 17206
				199240 100MM ULTRA 12806 200S
				199241 100MM ULTRA 12912 200S
				199234 KING BOX 00110 200S
				199228 KINGS 00120 200S
				199230 100MM 00125 200S
				199232 KING MILD 00127 200S
				199225 100MM MILD 00128 200S
N-26 10"				
DORAL		VANTAGE		
199290 100MM F/FLVR 15312 200S	199297 KING F/F MNTL 14212 200S	199296 100MM F/F MN 19112 200S	199299 KING FLY SFT 13012 200S	199292 100MM LONGS 13112 200S
				199291 KING ULT LT 13312 200S
				199290 100MM UL/LT 13512 200S
				199291 KING FLT MN 13206 200S
				199295 100MM BOX RG 00416 200S
				199290 100MM SF RG 00400 200S
				199293 100MM SF MN 00431 200S
				199281 100MM LIGHT 00510 200S
				199282 100MM LT MNT 00520 200S
				199100 100MM ULT LT 01100 200S
				199101 100MM ULT MN 01110 200S
				199703 KING 00510 200S
				199706 100MM GOLD 00530 200S
				199683 REGULAR 04510 200S
N-20 9-1/2"				
VIRGINIA SLIMS		KENT		
199320 100MM UL/LT 01600 200S	199322 100MM UL/LT MN 1630 200S	199306 SUPR SLN MN 2110 200S	199303 KINGS 00439 200S	199304 100MM FLTR 00429 200S
				199495 GOLDEN LGHTS 00519 200S
				199497 100MM G/LTS 00539 200S
				199499 III KING 00169 200S
				199500 III 100MM 00179 200S
				199060 KING 00110 200S
				199104 KING LIGHT 01420 200S
				199101 100MM LIGHT 01440 200S
				199100 100 ULTRA LT 00370 200S
				199107 KING LIGHT MN 1430 200S
				199109 LT 100 MENTHXL 01450 200S
				199103 KING F/FLVR 00060 200S
				199102 100MM F/FLVR 00080 200S
N-14 9-1/2"				
VICEROY		PYRAMID		
199317 100MM LIGHT 00181 200S	199757 KING NON-FLT 40542 200S	199760 KING FF FILT 403420 200S	199762 100MM FF 404420 200S	199756 KING FILT LT 40142 200S
				199759 100MM LIGHT 40242 200S
				199761 100MM F/L/MN 40342 200S
				199760 100MM ULT/LT 40442 200S
				199604 FILTER KING 05400 200S
				199601 100MM FF 05533 200S
				199603 KING LIGHT 05410 200S
				199600 100MM LIGHT 05563 200S
				199607 ULT/LT 100MM 05590 200S
				199602 100MM MNTL 05573 200S
				199610 KING F/FLVR 16006 200S
				199796 KINGS REG 00191 200S
				199799 100MM REG 00192 200S
				199545 KING FILTER 15342 200S
N-8 9-1/2"				
SARATOGA		CENTURY		
199849 120MM REGULA 00000 200S	199237 100MM FILTER 14924 250S	199234 100MM LIGHTS 150240 250S	199662 KING FLT BOX 01500 200S	199663 KING LIGHT BOX 200S
				199618 100MM LIGHT 05019 200S
				199274 KING F/FL REG 02320 200S
				199275 100MM F/F RG 02330 200S
				199270 KING LT REG 02220 200S
				199272 100MM LT RG 02240 200S
				199271 KING LT MEN 02230 200S
				199273 100MM LT MN 02250 200S
				199276 100MM ULT LT 02350 200S
				199277 KING NON FLT 02340 200S
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